# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 13D**

**Under the Securities Exchange Act of 1934** 

				Under the Securities Exchange Act of 1934		
				Tuniu Corporation		
				(Name of Issuer)		
				Class A Ordinary Shares, par value \$0.0001 per share		
				(Title of Class of Securities)		
				G9124W104		
				(CUSIP Number)		
				JD.com, Inc.		
				10th Floor, Building A, North Star Century Center No. 8 Beichen West Street		
				Chaoyang District, Beijing 100101		
				The People's Republic of China		
				+86 10 5895-5500		
				(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)		
				December 31, 2014		
				(Date of Event Which Requires Filing of this Statement)		
				filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is 240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box. o		
				shall be filled out for a reporting person's initial filing on this form with respect to the subject class of		
		-	-	amendment containing information which would alter disclosures provided in a prior cover page.		
				emainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the "Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other		
	provisions of the					
CUSIP	No.	G9124	W104	Page 2 of 15 Pages		
1	NAMES OF RE	PORTI	NG PERSO	NS		
	JD.com, Inc.					
	JD.com, mc.					
2		PPROI	PRIATE BO	X IF A MEMBER OF A GROUP		
	(a) [ ] (b) [ X ]					
3	SEC USE ONLY	<u> </u>				
4	SOURCE OF FU	INDS	(Soo Instruct	tions)		
•	WC	J1 <b>\D</b> J	(See manue)	HOIS)		
5	CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e) [ ]					
	10100111111	, 1121	10 =(u) 01 =(	9)		
6						
	Cayman Islands					
	<u>!</u>	7	SOLE VO	TING POWER		
	UMBER OF		0			
	SHARES N EFICIALLY	8	SHARED	VOTING POWER		
OWI	NED BY EACH			0 Class A ordinary shares		
R	REPORTING					

PERSON

WITH

SOLE DISPOSITIVE POWER

0

		10	SHARED DISPOSITIVE POWER 12,436,780 Class A ordinary shares
11	AGGREGATE A		NT BENEFICIALLY OWNED BY EACH REPORTING PERSON linary shares
12	CHECK IF THE	E AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)
13	PERCENT OF (6.5% (1)	CLASS	REPRESENTED BY AMOUNT IN ROW (11)
14	TYPE OF REPO	ORTIN	G PERSON (See Instructions)
192,07 ordina	2,453, consisting	of 85,7 tible in	
			2
CUSII	P No.	G9124	W104 Page 3 of 15 Pages
1	NAMES OF RE	PORT	NG PERSONS
	JD.com E-Com	merce (	Technology) Hong Kong Corporation Limited
2	CHECK THE A (a) [ ] (b) [ X ]	PPRO	PRIATE BOX IF A MEMBER OF A GROUP
3	SEC USE ONLY	Y	
4	SOURCE OF FO	UNDS	(See Instructions)
5	CHECK BOX II PURSUANT TO		LOSURE OF LEGAL PROCEEDINGS IS REQUIRED IS 2(d) or 2(e) [ ]
6	CITIZENSHIP ( Hong Kong	OR PL	ACE OF ORGANIZATION
N	IUMBER OF SHARES	7	SOLE VOTING POWER 0
OW	N EFICIALLY NED BY EACH REPORTING	8	SHARED VOTING POWER 12,436,780 Class A ordinary shares
	PERSON WITH	9	SOLE DISPOSITIVE POWER 0
		10	SHARED DISPOSITIVE POWER 12,436,780 Class A ordinary shares
11	AGGREGATE A		NT BENEFICIALLY OWNED BY EACH REPORTING PERSON linary shares
12	CHECK IF THE	E AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)
13	PERCENT OF (6.5% (1)	CLASS	REPRESENTED BY AMOUNT IN ROW (11)
14	TYPE OF REPO	ORTIN	G PERSON (See Instructions)
1) Ca	Lculation is based	on the	number in Row 11 above divided by the total number of ordinary shares outstanding as of December 31, 2014, which was

192,072,453, consisting of 85,759,307 Class A Shares and 106,313,146 Class B Shares, as reported to the Reporting Persons by the Issuer. Each Class B ordinary share is convertible into one Class A ordinary share at any time by the holder thereof, while Class A ordinary shares are not convertible into Class B ordinary shares under any circumstance.

1	NAMES OF RE	PORT	ING PERSONS			
	JD.com E-commerce (Investment) Hong Kong Corporation Limited					
2		PPRO	PRIATE BOX IF A MEMBER OF A GROUP			
	(a) [ ] (b) [ X ]					
3	SEC USE ONLY	7				
4		JNDS	(See Instructions)			
	AF					
5	CHECK BOX IF PURSUANT TO		CLOSURE OF LEGAL PROCEEDINGS IS REQUIRED			
	PURSUAINT TO	TIEN	AS 2(d) or 2(e) [ ]			
6	CITIZENSHIP ( Hong Kong	OR PL	ACE OF ORGANIZATION			
	Trong Itong					
N	UMBER OF	7	SOLE VOTING POWER 0			
	SHARES					
	N EFICIALLY NED BY EACH	8	SHARED VOTING POWER 12,436,780 Class A ordinary shares			
R	EPORTING					
	PERSON WITH	9	SOLE DISPOSITIVE POWER 0			
	***************************************					
		10	SHARED DISPOSITIVE POWER 12,436,780 Class A ordinary shares			
11	AGGREGATE A 12,436,780 Class		INT BENEFICIALLY OWNED BY EACH REPORTING PERSON			
12	CHECK IF THE	AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)			
13	PERCENT OF C 6.5% (1)	CLASS	S REPRESENTED BY AMOUNT IN ROW (11)			
14	TYPE OF REPO	ORTIN	G PERSON (See Instructions)			
			number in Row 11 above divided by the total number of ordinary shares outstanding as of December 31, 2014, which was 759,307 Class A Shares and 106,313,146 Class B Shares, as reported to the Reporting Persons by the Issuer. Each Class B			
ordinar	y share is convert	ible in	to one Class A ordinary share at any time by the holder thereof, while Class A ordinary shares are not convertible into Class B			
ordinar	y shares under an	y circu	imstance.			
			4			
OT * C = -						
CUSIP	INO.	G9124	<b>4W104</b> Page 5 of 15 Pages			
Item 1	. Security and Iss	suer.				

Pages

This Statement on Schedule 13D (this "<u>Statement</u>") relates to the Class A ordinary shares, par value \$0.0001 per share (the "<u>Class A Shares</u>"), of Tuniu Corporation, a company organized under the laws of the Cayman Islands (the "<u>Issuer</u>"), whose principal executive offices are located at Tuniu Building No. 699-32, Xuanwudadao, Xuanwu District, Nanjing, Jiangsu Province 210042, The People's Republic of China.

The Issuer's American depositary shares (the "ADSs"), each representing three Class A Shares, are listed on the NASDAQ Global Market under the symbol "TOUR." The Reporting Persons (as defined below), however, only beneficially own Class A Shares.

In addition to Class A Shares, the Issuer also has outstanding Class B ordinary shares (the "<u>Class B Shares</u>," and together with the Class A Shares, the "<u>Ordinary Shares</u>"). Holders of Class A Shares are entitled to one vote per share, while holders of Class B Shares are entitled to ten votes per share. Holders of Class A Shares and Class B Shares vote together as one class on all matters that require a shareholders' vote. Each Class B Share is convertible into one Class A Share at any time by the holder thereof, while Class A Shares are not convertible into Class B Shares under any circumstance.

# Item 2. Identity and Background.

CUSIP No.

G9124W104

This Statement is being filed by the following:

- (i) JD.com, Inc., a Cayman Islands company ("JD");
- (ii) JD.com E-Commerce (Technology) Hong Kong Corporation Limited, a company organized under the laws of Hong Kong and a direct wholly-owned subsidiary of JD ("JD Technology"); and
- (iii) JD.com E-commerce (Investment) Hong Kong Corporation Limited, a company organized under the laws of Hong Kong and a direct wholly-owned subsidiary of JD Technology and therefore an indirect wholly-owned subsidiary of JD ("JD Investment").

Each of the foregoing is referred to as a "Reporting Person" and collectively as the "Reporting Persons."

JD is the leading online direct sales company in China and its American depositary shares have been listed on the NASDAQ Global Select Market under the symbol "JD." The address of JD's principal office is 10th Floor, Building A, North Star Century Center, No. 8 Beichen West Street, Chaoyang District, Beijing 100101, The People's Republic of China.

JD Technology is a direct wholly-owned subsidiary of JD and is principally engaged in the business of holding securities in the subsidiaries or equity investees of JD. The registered office of JD Technology is 12th Floor, Ruttonjee House, 11 Duddell Street Central, Hong Kong.

5

a		_ r				I _
CUSIP No.	G9124W104	Page	6	ot	15	Pages
		_				

JD Investment is a direct wholly-owned subsidiary of JD technology and therefore an indirect wholly-owned subsidiary of JD. JD Investment is principally engaged in the business of holding securities in portfolio companies in which JD invests. The registered office of JD Investment is Suite 1203, 12th Floor, Ruttonjee House, 11 Duddell Street Central, Hong Kong.

The name, business address, present principal occupation or employment and citizenship of each of the executive officers and directors of each of the Reporting Persons are set forth on Schedule A hereto and are incorporated herein by reference.

During the last five years, none of the Reporting Persons and, to the best of their knowledge, any of the persons listed on <u>Schedule A</u> hereto has been: (i) convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors) or (ii) a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

The Reporting Persons entered into a Joint Filing Agreement on January 7, 2015 (the "<u>Joint Filing Agreement</u>"), pursuant to which they have agreed to file this Statement jointly in accordance with the provisions of Rule 13d-1(k)(1) under the Securities Exchange Act of 1934, as amended. A copy of the Joint Filing Agreement is attached hereto as Exhibit 99.1.

# Item 3. Source and Amount of Funds or Other Consideration.

JD Investment, together with (i) Unicorn Riches Limited, a special purpose vehicle of Hony Capital, (ii) Ctrip Investment Holding Ltd., a subsidiary of Ctrip.com International, Ltd., a company listed on NASDAQ Global Select Market, and (iii) Dragon Rabbit Capital Limited and Verne Capital Limited, the respective personal holding companies of the Issuer's chief executive officer Dunde Yu and chief operating officer Haifeng Yan, entered into a Share Subscription Agreement with the Issuer on December 15, 2014, a copy of which is attached hereto as <a href="Exhibit 99.2">Exhibit 99.2</a> (the "Share Subscription Agreement"). The description of the Share Subscription Agreement contained herein is qualified in its entirety by reference to <a href="Exhibit 99.2">Exhibit 99.2</a>, which is incorporated herein by reference.

Pursuant to the Share Subscription Agreement, the Issuer issued to JD Investment 12,436,780 Class A Shares (the "<u>Subscription Shares</u>"), representing 14.5% of the Issuer's outstanding Class A Shares, or 6.5% of the Issuer's outstanding Ordinary Shares, or 1.1% of total voting power, at a subscription price of US\$50,000,000, at a closing that occurred on December 31, 2014 (the "<u>Closing Date</u>").

JD Investment used the working capital of JD, its parent holding company, to fund the purchase of the Subscription Shares.

## Item 4. Purpose of Transaction.

The information set forth in Item 3 is hereby incorporated by reference in this Item 4.

6

CUSIP No. **G9124W104** Page 7 of 15 Pages

As described in Item 3 above and Item 6 below, which descriptions are incorporated by reference in this Item 4, this Statement is being filed in connection with the acquisition of Class A Shares by JD Investment pursuant to the Share Subscription Agreement. As a result of the transactions described in this Statement, the Reporting Persons acquired approximately 6.5% of the Issuer's outstanding Ordinary Shares and received the right to appoint one observer on the board of directors of the Issuer. The Reporting Persons acquired the Subscription Shares for investment purposes.

Although the Reporting Persons have no present intention to acquire securities of the Issuer, they intend to review their investment on a regular basis and, as a result thereof and subject to the terms and conditions of the transaction documents described in the Statement, may at any time or from time to time determine, either alone or as part of a group, (i) to acquire additional securities of the Issuer, through open market purchases, privately negotiated transactions or otherwise, (ii) to dispose of all or a portion of the securities of the Issuer owned by it in the open market, in privately negotiated transactions or otherwise or (iii) to take any other available course of action, which could involve one or more of the types of transactions or have one or more of the results described

in the next paragraph of this Item 4. Any such acquisition or disposition or other transaction would be made in compliance with all applicable laws and regulations and subject to the restrictions on transfers set forth in the transaction documents described in the Statement. Notwithstanding anything contained herein, each of Reporting Persons specifically reserves the right to change its intention with respect to any or all of such matters. In reaching any decision as to its course of action (as well as to the specific elements thereof), each of the Reporting Persons currently expects that it would take into consideration a variety of factors, including, but not limited to, the following: the Issuer's business and prospects; other developments concerning the Issuer and its businesses generally; other business opportunities available to the Reporting Persons; changes in law and government regulations; general economic conditions; and money and stock market conditions, including the market price of the securities of the Issuer.

Except as set forth in this Statement or in the transaction documents described herein, neither the Reporting Persons, nor to the best knowledge of the Reporting Persons, any person named in <u>Schedule A</u> hereto, has any present plans or proposals that relate to or would result in:

- (a) The acquisition by any person of additional securities of the Issuer, or the disposition of securities of the Issuer,
- (b) An extraordinary corporate transaction, such as a merger, reorganization or liquidation, involving the Issuer,
- (c) A sale or transfer of a material amount of assets of the Issuer,
- (d) Any change in the present board or management of the Issuer, including any plans or proposals to change the number or term of directors or to fill any existing vacancies on the board,
- (e) Any material change in the present capitalization or dividend policy of the Issuer,
- (f) Any other material change in the Issuer's business or corporate structure,

7

CUSIP No. **G9124W104** 

Page 8 of 15

**Pages** 

- (g) Changes in the Issuer's charter, bylaws or instruments corresponding thereto or other actions that may impede the acquisition of control of the Issuer by any person;
- (h) A class of securities of the Issuer being delisted from a national securities exchange or ceasing to be authorized to be quoted in an inter-dealer quotation system of a registered national securities association,
- (i) A class of equity securities of the Issuer becoming eligible for termination of registration pursuant to Section 12(g)(4) of the Securities Act, or
- (j) Any action similar to any of those enumerated above.

# Item 5. Interest in Securities of the Issuer.

The responses of the Reporting Persons to Rows (7) through (13) of the cover pages of this Statement are hereby incorporated by reference in this Item 5. As of the Closing Date, each Reporting Person may be deemed to have beneficial ownership and shared voting power to vote or direct the vote of 12,436,780 Class A Shares.

Pursuant to the Share Subscription Agreement, on the Closing Date, JD Investment acquired and is deemed to beneficially own 12,436,780 Class A Shares, representing 14.5% of the Issuer's outstanding Class A Shares, or 6.5% of the Issuer's outstanding Ordinary Shares.

JD Technology is the sole shareholder of JD Investment. Pursuant to Section 13(d) of the Securities Exchange Act of 1934, as amended, and the rules promulgated thereunder, JD Technology may be deemed to beneficially own all of the Subscription Shares of the Issuer held by JD Investment.

JD is the sole shareholder of JD Technology and therefore indirectly owns all the outstanding shares of JD Investment. Pursuant to Section 13(d) of the Securities Exchange Act of 1934, as amended, and the rules promulgated thereunder, JD may be deemed to beneficially own all of the Subscription Shares of the Issuer held by JD Investment.

The percentage of the class of securities identified pursuant to Item 1 beneficially owned by each of the Reporting Persons is based on 192,072,453 Ordinary Shares outstanding as of the Closing Date, consisting of 85,759,307 Class A Shares and 106,313,146 Class B Shares after the issuance of Class A Shares contemplated in the Share Subscription Agreement, which includes the 6,000,000 Class A Shares issued to the depositary bank of the Issuer under reservation for future grants under the Issuer's share incentive plan, as reported to the Reporting Persons by the Issuer.

Based on their holdings of Ordinary Shares, the Reporting Persons control approximately 1.1% of the total voting power of the outstanding Ordinary Shares of the Issuer as of the Closing Date. The percentage of voting power was calculated by dividing the voting power beneficially owned by the Reporting Persons by the voting power of all of the Issuer's holders of Class A Shares and Class B Shares as a single class as of the Closing Date. Each holder of Class A Shares is entitled to one vote per share and each holder of Class B Shares is entitled to ten votes per share on all matters submitted to them for a vote.

8

CUSIP No. **G9124W104** 

age 9

5 Pages

Except as set forth in this Item 5, to the best knowledge of the Reporting Persons, no person identified in <u>Schedule A</u> hereto beneficially owns any Ordinary Shares.

Except as disclosed in this Statement, none of the Reporting Persons or to the best of their knowledge, any of the persons listed in <u>Schedule A</u> hereto, beneficially owns any Ordinary Shares or has the right to acquire any Ordinary Shares.

Except as disclosed in this Statement, none of the Reporting Persons or to the best of their knowledge, any of the persons listed in <u>Schedule A</u> hereto, presently has the power to vote or to direct the vote or to dispose or direct the disposition of any of the Ordinary Shares that they may be deemed to beneficially own.

Except as disclosed in this Statement, none of the Reporting Persons or to the best of their knowledge, any of the persons listed in <u>Schedule A</u> hereto, has effected any transaction in the Ordinary Shares during the past 60 days.

Except as disclosed in this Statement, to the best knowledge of the Reporting Persons, no other person has the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of, the Ordinary Shares beneficially owned by the Reporting Persons.

# Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer.

The information set forth in Items 3 and 4 is hereby incorporated by reference in this Item 6.

Share Subscription Agreement. JD Investment, together with (i) Unicorn Riches Limited, a special purpose vehicle of Hony Capital, (ii) Ctrip Investment Holding Ltd., a subsidiary of Ctrip.com International, Ltd. (NASDAQ: CTRP) and (iii) Dragon Rabbit Capital Limited and Verne Capital Limited, the respective personal holding companies of the Issuer's chief executive officer Dunde Yu and chief operating officer Haifeng Yan, entered into a Share Subscription Agreement with the Issuer on December 15, 2014. Pursuant to the Share Subscription Agreement, the Issuer issued to JD Investment 12,436,780 Class A Shares (the "Subscription Shares"), representing 14.5% of the Issuer's outstanding Class A Shares, or 6.5% of the Issuer's outstanding Ordinary Shares, or 1.1% of total voting power, at a subscription price of US\$50,000,000, on the Closing Date.

Pursuant to the Share Subscription Agreement, each of JD Investment and the other purchasers has agreed to not to offer, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend, or otherwise transfer or dispose of, directly or indirectly, any of the Subscription Shares, or enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of the Subscription Shares, until six months after the Closing Date.

The Share Subscription Agreement contains customary representations, warranties and indemnities from each of JD Investment, the other purchases and the Issuer for a transaction of this nature.

9

CUSIP No. **G9124W104** Page 10 of 15 Pages

The foregoing description of the Share Subscription Agreement does not purport to be a complete description of the terms thereof and is qualified in its entirety by reference to the full text of the Share Subscription Agreement. A copy of the Share Subscription Agreement is filed as <u>Exhibit 99.2</u> hereto and is incorporated herein by reference.

**Observation Right Agreement.** JD Investment, together with Unicorn Riches Limited, entered into an Observation Right Agreement with the Issuer on December 31, 2014. Pursuant to the Observation Right Agreement, JD Investment has the right to designate one non-voting observer to the board of directors of the Issuer, and the observer will have the right to attend and observe, but not vote, at meetings of the board, for so long as JD Investment, together with its affiliates, holds more than 50% of the Class A Shares acquired pursuant to the Share Subscription Agreement. The Observation Right Agreement contains rights and obligations of the observer that is customary for a transaction of this nature.

The foregoing description of the Observation Right Agreement does not purport to be a complete description of the terms thereof and is qualified in its entirety by reference to the full text of the Observation Right Agreement. A copy of the Observation Right Agreement is filed as <u>Exhibit 99.3</u> hereto and is incorporated herein by reference.

Except as described above or elsewhere in this Statement or incorporated by reference in this Statement, there are no contracts, arrangements, understandings or relationships (legal or otherwise) between the Reporting Persons or, to the best of their knowledge, any of the persons named in <u>Schedule A</u> hereto and any other person with respect to any securities of the Issuer, including, but not limited to, transfer or voting of any securities, finder's fees, joint ventures, loan or option arrangements, puts or calls, guarantees of profits, division of profits or losses, or the giving or withholding of proxies.

# Item 7. Material to be Filed as Exhibits.

Exhibit No.	Description
99.1	Joint Filing Agreement, dated January 7, 2015, between JD.com, Inc., JD.com E-Commerce (Technology) Hong Kong Corporation Limited and JD.com E-commerce (Investment) Hong Kong Corporation Limited
99.2	Share Subscription Agreement, dated December 15, 2014, between Tuniu Corporation, JD.com E-commerce (Investment) Hong Kong Corporation Limited, Unicorn Riches Limited, Ctrip Investment Holding Ltd., Dragon Rabbit Capital Limited and Verne Capital Limited
99.3	Observation Right Agreement, dated December 31, 2014, between Tuniu Corporation, JD.com E-commerce (Investment) Hong Kong Corporation Limited and Unicorn Riches Limited
	10

CUSIP No. **G9124W104** Page 11 of 15 Pages

#### **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: January 7, 2015

JD.com, Inc.

By: /s/ Richard Qiangdong Liu

Name: Richard Qiangdong Liu

Title: Chairman of the Board and Chief Executive Officer

JD.com E-Commerce (Technology) Hong Kong Corporation Limited

By: /s/ Richard Qiangdong Liu

Name: Richard Qiangdong Liu

Title: Director

JD.com E-commerce (Investment) Hong Kong Corporation Limited

Pages

By: /s/ Richard Qiangdong Liu

Name: Richard Qiangdong Liu

Title: Director

CUSIP No. **G9124W104** Page 12 of

#### **SCHEDULE A**

### **Directors and Executive Officers of JD**

The names of the directors and the names and titles of the executive officers of JD and their principal occupations are set forth below. The business address of each of the directors and executive officers is c/o JD.com, Inc., 10th Floor, Building A, North Star Century Center, No. 8 Beichen West Street, Chaoyang District, Beijing 100101, The People's Republic of China.

Name	Position with JD	Present Principal Occupation	Citizenship
Directors:			
Richard Qiangdong Liu	Chairman of the Board	*	P.R. China
Martin Chi Ping Lau	Director	President and executive director of Tencent Holdings Limited	P.R. China (Hong Kong SAR)
Ming Huang	Director	Professor of finance at China Europe International Business School	United States
Louis T. Hsieh	Director	Chief financial officer of New Oriental Education & Technology Group Inc.	United States
David Daokui Li	Director	Professor of the School of Economics and Management of Tsinghua University	P.R. China
Executive Officers:			
Richard Qiangdong Liu	Chief Executive Officer	*	P.R. China
Haoyu Shen	Chief Executive Officer of JD Mall	*	P.R. China
Ye Lan	Chief Marketing Officer	*	P.R. China
Yu Long	Chief Human Resources Officer and General Counsel	*	P.R. China
Sidney Xuande Huang	Chief Financial Officer	*	United States
Shengqiang Chen	Chief Executive Officer of Internet Finance	*	P.R. China
Daxue Li	Senior Vice President of Technology	*	P.R. China

<sup>\*</sup> The principal occupation is the same as his/her position with JD.

CUSIP No.	G9124W104	Page	13	of	15	Pages

# **Directors and Executive Officers of JD Technology**

The names of the directors and the names and titles of the executive officers of JD Technology and their principal occupations are set forth below. The business address of each of the directors and executive officers is c/o JD.com, Inc., 10th Floor, Building A, North Star Century Center, No. 8 Beichen West Street, Chaoyang District, Beijing 100101, The People's Republic of China.

Name Directors:	Position with JD Technology	Present Principal Occupation	Citizenship
Richard Qiangdong Liu	Director	Chairman and Chief Executive Officer of JD	P.R. China
Executive Officers:			
N/A			

# **Directors and Executive Officers of JD Investment**

The names of the directors and the names and titles of the executive officers of JD Investment and their principal occupations are set forth below. The business address of each of the directors and executive officers is c/o JD.com, Inc., 10th Floor, Building A, North Star Century Center, No. 8 Beichen West Street, Chaoyang District, Beijing 100101, The People's Republic of China.

Name Directors:	Position with JD Investment	Present Principal Occupation	Citizenship
Richard Qiangdong Liu	Director	Chairman and Chief Executive Officer of JD	P.R. China
Executive Officers: N/A			

**Pages** 

i de la companya de						-
CUSIP No.	G9124W104	Page	14	of	15	Pages

#### JOINT FILING AGREEMENT

In accordance with Rule 13d-1(k) promulgated under the Securities Exchange Act of 1934, as amended, the undersigned hereby agree to the joint filing with all other Reporting Persons (as such term is defined in the Schedule 13D referred to below) on behalf of each of them of a statement on Schedule 13D (including amendments thereto) with respect to the Class A ordinary shares, par value of \$0.0001 per share, of Tuniu Corporation, a Cayman Islands company, and that this Agreement may be included as an Exhibit to such joint filing. This Agreement may be executed in any number of counterparts, all of which taken together shall constitute one and the same instrument.

[Signature page to follow]

CUSIP No. G9124W104 Page 15 of

# **Signature Page**

IN WITNESS WHEREOF, the undersigned hereby execute this Agreement as of January 7, 2015.

Dated: January 7, 2015 JD.com, Inc.

> /s/ Richard Qiangdong Liu By: Name:

Richard Qiangdong Liu

Title: Chairman of the Board and Chief Executive Officer

JD.com E-Commerce (Technology) Hong Kong Corporation Limited

By: /s/ Richard Qiangdong Liu

Name: Richard Qiangdong Liu

Title: Director

JD.com E-commerce (Investment) Hong Kong Corporation Limited

By: /s/ Richard Qiangdong Liu

Name: Richard Qiangdong Liu

Title: Director

#### SUBSCRIPTION AGREEMENT

This Subscription Agreement (this "Agreement") is made as of December 15, 2014 by and among:

- (1) Tuniu Corporation, a company incorporated in the Cayman Islands (the "Company"); and
- (2) the purchasers listed on Schedule I hereto (the "Purchasers," and each a "Purchaser").

The Purchasers and the Company are sometimes each referred to herein as a "Party," and collectively as the "Parties."

## WITNESSETH:

WHEREAS, the Company desires to issue and sell to the Purchasers, and each of the Purchaser, severally and not jointly, wishes to purchase from the Company Class A ordinary shares ("<u>Ordinary Shares</u>") of the Company in a private placement exempt from registration pursuant to Regulation S of the U.S. Securities Act of 1933, as amended ("<u>Regulation S</u>" and the "<u>Securities Act</u>," respectively);

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual promises hereinafter set forth, the Parties hereto agree as follows:

#### ARTICLE I

## PURCHASE AND SALE

**Section 1.1** <u>Issuance, Sale and Purchase of Ordinary Shares</u>. Upon the terms and subject to the conditions of this Agreement, at the Closing (as defined below), each Purchaser agrees to purchase, severally and not jointly, and the Company agrees to sell and issue to each Purchaser, that number of shares of Ordinary Shares at that amount of consideration set forth opposite each Purchaser's name on <u>Schedule I</u> hereto, free and clear of all liens or Encumbrances as defined below (except for restrictions arising under the Securities Act or created by virtue of this Agreement, including the lock-up provision in Section 3.1 below). The shares of Ordinary Shares issued to the Purchasers pursuant to this Agreement shall be referred to as the <u>Purchased Shares</u>.

## Section 1.2 Closing.

- (a) <u>Closing</u>. Subject to Section 1.3, the closing (the "<u>Closing</u>") of the sale and purchase of the Ordinary Shares pursuant to Section 1.1 shall take place at the offices of Skadden, Arps, Slate, Meagher & Flom LLP, at 42/F, Edinburgh Tower, The Landmark, 15 Queen's Road Central, Hong Kong, on <u>December 31, 2014</u> or at such other time and place as the Company and the relevant Purchaser may mutually agree. The date and time of the Closing are referred to herein as the "<u>Closing Date</u>."
- (b) <u>Payment and Delivery</u>. At the Closing, each Purchaser shall, severally and not jointly, pay and deliver the total consideration to the Company in U.S. dollars by wire transfer, or by such other method mutually agreeable to the parties, of immediately available funds to such bank account designated in writing by the Company, and the Company shall deliver one or more duly executed share certificates in original form, registered in the name of such Purchaser, together with a certified true copy of the register of members of the Company, evidencing the Ordinary Shares being issued and sold to such Purchaser.
  - (c) Restrictive Legend. Each certificate representing the Purchased Shares shall be endorsed with the following legend:

THIS SECURITY HAS NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933 (AS AMENDED, THE "ACT") OR UNDER THE SECURITIES LAWS OF ANY STATE. THIS SECURITY MAY NOT BE TRANSFERRED, SOLD OR OFFERED FOR SALE: (A) IN THE ABSENCE OF (1) AN EFFECTIVE REGISTRATION STATEMENT UNDER THE ACT, OR (2) AN EXEMPTION OR QUALIFICATION UNDER APPLICABLE SECURITIES LAWS, AND IN THE CASE OF CLAUSE (2), UNLESS THE COMPANY RECEIVES AN OPINION OF COUNSEL REASONABLY SATISFACTORY TO THE COMPANY THAT SUCH REGISTRATION IS NOT REQUIRED; AND (B) WITHIN THE UNITED STATES OR TO ANY U.S. PERSON, AS EACH OF THOSE TERMS IS DEFINED IN REGULATION S UNDER THE ACT, DURING THE 40 DAYS FOLLOWING CLOSING OF THE PURCHASE. ANY ATTEMPT TO TRANSFER OR SELL THIS SECURITY IN VIOLATION OF THESE RESTRICTIONS SHALL BE VOID.

# Section 1.3 Closing Conditions.

(a) <u>Conditions to Purchasers' Obligations to Effect the Closing</u>. The obligation of the Purchasers to purchase and pay for the Purchased Shares as contemplated by this Agreement is subject to the satisfaction, on or before the

2

Closing Date, of the following conditions, any of which may be waived in writing by each Purchaser in its or his sole discretion:

- (i) All corporate and other actions required to be taken by the Company in connection with the issuance and sale of the Purchased Shares shall have been completed.
- (ii) The representations and warranties of the Company contained in <u>Section 2.1</u> of this Agreement shall have been true and correct on the date of this Agreement and true and correct in all material respects on and as of the Closing Date; and the Company shall have performed and complied in all

material respects with all, and not be in breach or default in any material respects under any, agreements, covenants, conditions and obligations contained in this Agreement that are required to be performed or complied with on or before the Closing Date.

- (iii) No governmental authority of competent jurisdiction shall have enacted, issued, promulgated, enforced or entered any law (whether temporary, preliminary or permanent) that is in effect and restrains, enjoins, prevents, prohibits or otherwise makes illegal the consummation of the transactions contemplated by this Agreement, or imposes any damages or penalties in connection with the transactions contemplated by this Agreement that are substantial in relation to the Company; and no action, suit, proceeding or investigation shall have been instituted by a governmental authority of competent jurisdiction or threatened that seeks to restrain, enjoin, prevent, prohibit or otherwise make illegal the consummation of the transactions contemplated by this Agreement, or imposes any damages or penalties in connection with the transactions contemplated by this Agreement that are substantial in relation to the Company.
- (b) <u>Conditions to Company's Obligations to Effect the Closing</u>. The obligation of the Company to issue and sell the Purchased Shares to each Purchaser as contemplated by this Agreement are subject to the satisfaction, on or before the Closing Date, of each of the following conditions, any of which may be waived in writing by the Company in its sole discretion:
- (i) All corporate and other actions required to be taken by such Purchaser in connection with the purchase of the Purchased Shares shall have been completed.
- (ii) The representations and warranties of such Purchaser contained in Section 2.2 of this Agreement shall have been true and correct on the date of this Agreement and true and correct in all material respects on and as of the Closing Date; and the Purchasers shall have performed and complied in all material respects with all, and not be in breach or default in any material respect under any, agreements, covenants, conditions and obligations contained in this

3

Agreement that are required to be performed or complied with on or before the Closing Date.

(iii) No governmental authority of competent jurisdiction shall have enacted, issued, promulgated, enforced or entered any law (whether temporary, preliminary or permanent) that is in effect and restrains, enjoins, prevents, prohibits or otherwise makes illegal the consummation of the transactions contemplated by this Agreement, or imposes any damages or penalties in connection with the transactions contemplated by this Agreement that are substantial in relation to the Company; and no action, suit, proceeding or investigation shall have been instituted by a governmental authority of competent jurisdiction or threatened that seeks to restrain, enjoin, prevent, prohibit or otherwise make illegal the consummation of the transactions contemplated by this Agreement, or imposes any damages or penalties in connection with the transactions contemplated by this Agreement that are substantial in relation to the Company.

#### ARTICLE II

# REPRESENTATIONS AND WARRANTIES

**Section 2.1** <u>Representations and Warranties of the Company</u>. The Company hereby represents and warrants to the Purchasers, as of the date hereof and as of the Closing Date, as follows:

- (a) <u>Due Formation</u>. The Company is a company duly incorporated as an exempted company with limited liability, validly existing and in good standing under the laws of the Cayman Islands. The Company has all requisite power and authority to carry on its business as it is currently being conducted. Each Subsidiary (as defined below) has been duly organized, is validly existing and in good standing under the laws of its jurisdiction of organization, and has the requisite corporate power and authorization to own, lease and operate its properties and to carry on its business as now being conducted and as described in the SEC Documents (as defined below).
- (b) <u>Authority</u>. The Company has full power and authority to enter into, execute and deliver this Agreement and each agreement, certificate, document and instrument to be executed and delivered by the Company pursuant to this Agreement and to perform its obligations hereunder. The execution and delivery by the Company of this Agreement and the performance by the Company of its obligations hereunder have been duly authorized by all requisite actions on its part.
- (c) <u>Valid Agreement</u>. This Agreement has been duly executed and delivered by the Company and constitutes the legal, valid and binding obligation of the Company, enforceable against it in accordance with its terms, except (i) as

4

limited by applicable bankruptcy, insolvency, reorganization, moratorium, and other laws of general application affecting enforcement of creditors' rights generally, and (ii) as limited by laws relating to the availability of specific performance, injunctive relief, or other equitable remedies.

#### (d) Capitalization.

(i) All outstanding shares of capital stock of the Company and all outstanding shares of capital stock of each of the Company's subsidiaries and consolidated affiliates (each a "Subsidiary" and collectively "Subsidiaries") have been issued and granted in compliance with (x) all applicable Securities Laws and other applicable laws and (y) all requirements set forth in applicable contracts, without violation of the preemptive rights, rights of first refusal or other similar rights. "Securities Laws" means the Securities Act , the United States Exchange Act of 1934, as amended (the "Exchange Act"), the listing rules of, or any listing agreement with the NASDAQ and any other applicable law regulating securities or takeover matters. Schedule II of this Agreement sets forth the share capital of the Company as of the date hereof, which shall include the authorized and outstanding shares of capital stock of the Company, including Class A and Class B ordinary shares. All issued and outstanding Class A and Class B ordinary shares are validly issued, fully paid and non-assessable.

- (ii) The rights of the Ordinary Shares to be issued to the Purchasers are as stated in the Fifth Amended and Restated Memorandum and Articles of Association of the Company as set out in the exhibit 3.2 of the Registration Statement.
- (e) <u>Due Issuance of the Purchased Shares</u>. The Purchased Shares have been duly authorized and, when issued and delivered to and paid for by each Purchaser pursuant to this Agreement, will be validly issued, fully paid and non-assessable and free and clear of any pledge, mortgage, security interest, encumbrance, lien, charge, assessment, title defect, right of first refusal, right of pre-emption, third party right or interest, claim or restriction of any kind or nature (collectively the "Encumbrances"), except for restrictions arising under the Securities Act or created by virtue of this Agreement (including the lock-up provision in Section 3.1 below) and upon delivery and entry into the register of members of the Company will transfer to each Purchaser good and valid title to the Purchased Shares.
- (f) <u>Noncontravention</u>. Neither the execution and the delivery of this Agreement, nor the consummation of the transactions contemplated hereby, will (i) violate any provision of the organizational documents of the Company or its Subsidiaries or violate any constitution, statute, regulation, rule, injunction, judgment, order, decree, ruling, charge, or other restriction of any government, governmental entity or court to which the Company or its Subsidiaries is subject, or (ii) conflict with, result in a breach of, constitute a default under, result in the

5

acceleration of or creation of an Encumbrance under, or create in any party the right to accelerate, terminate, modify, or cancel, any agreement, contract, lease, license, instrument, or other arrangement to which the Company or its Subsidiaries is a party or by which the Company or its Subsidiaries is bound or to which any of the Company's or its Subsidiaries' assets are subject. There is no action, suit or proceeding, pending or threatened against the Company or its Subsidiaries that questions the validity of this Agreement or the right of the Company to enter into this Agreement or to consummate the transactions contemplated hereby.

- (g) <u>Consents and Approvals</u>. Neither the execution and delivery by the Company of this Agreement, nor the consummation by the Company of any of the transactions contemplated hereby, nor the performance by the Company of this Agreement in accordance with its terms requires the consent, approval, order or authorization of, or registration with, or the giving notice to, any governmental or public body or authority or any third party, except such as have been or will have been obtained, made or given on or prior to the Closing Date.
- (h) Compliance with Laws. The business of the Company or its Subsidiaries is not being conducted in violation of any law or government order applicable to the Company (including, without limitation, the U.S. Foreign Corrupt Practices Act, as amended, and other anti-bribery laws of applicable jurisdictions) except for violations which do not and would not have a Material Adverse Effect. As used herein, "Material Adverse Effect" shall mean any event, fact, circumstance or occurrence that, individually or in the aggregate with any other events, facts, circumstances or occurrences, results in or would reasonably be expected to result in a material adverse change in or a material adverse effect on any of (i) the financial condition, assets, liabilities, results of operations, business, operations, or prospects of the Company or its Subsidiaries taken as a whole, except to the extent that any such Material Adverse Effect results from (x) the public disclosure of the transactions contemplated hereby in accordance with the terms of this Agreement, (y) changes in generally accepted accounting principles that are generally applicable to comparable companies, or (z) changes in general economic and market conditions; or (ii) the ability of the Company to consummate the transactions contemplated by this Agreement and to timely perform its material obligations under the Agreement.
- (i) <u>SEC Documents</u>. The Company has timely filed or furnished, as applicable, all reports, schedules, forms, statements and other documents required to be filed or furnished by it with the U.S. Securities and Exchange Commission ("<u>SEC</u>") pursuant to the Securities Act or the Exchange Act and the rules and regulations promulgated thereunder (all of the foregoing documents filed with or furnished to the SEC and all exhibits included therein and financial statements, notes and schedules thereto and documents incorporated by reference therein being hereinafter referred to as the "**SEC Documents**"). As of their respective filing or furnishing dates, the SEC Documents complied in all material respects

6

with the requirements of the Sarbanes-Oxley Act of 2002, the Securities Act or the Exchange Act, as the case may be, and the rules and regulations promulgated thereunder, as applicable, to the respective SEC Documents, and, none of the SEC Documents, at the time they were filed or furnished, contained any untrue statement of a material fact or omitted to state a material fact required to be stated therein or necessary in order to make the statements therein, in the light of the circumstances under which they were made, not misleading. The information contained in the SEC Documents, considered as a whole and as amended as of the date hereof, do not as of the date hereof, and will not as of the Closing Date, contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading. There are no contracts, agreements, arrangements, transactions or documents which are required to be described or disclosed in the SEC Documents or to be filed as exhibits to the SEC Documents which have not been so described, disclosed or filed. The Company is in compliance with the applicable listing and corporate governance rules and regulations of the NASDAQ. The Company has not received any notification that the SEC or the NASDAQ is contemplating suspending or terminating such listing (or the applicable registration under the Exchange Act related thereto). The Company is in compliance with the Sarbanes-Oxley Act of 2002 in all material respects.

- (j) <u>Investment Company</u>. The Company is not and, after giving effect to the issuance and sale of the Purchased Shares, the consummation of the issuance and sale and the application of the proceeds hereof and thereof, will not be an "**investment company**," as such term is defined in the U.S. Investment Company Act of 1940, as amended.
- (k) <u>Regulation S</u>. No directed selling efforts (as defined in Rule 902 of Regulation S under the Securities Act) have been made by any of the Company, any of its affiliates or any person acting on its behalf with respect to any Purchased Shares that are not registered under the Securities Act; and none of such persons has taken any actions that would result in the sale of the Purchased Shares to the Purchasers under this Agreement requiring registration under the Securities Act; and the Company is a "**foreign issuer**" (as defined in Regulation S). Assuming the accuracy of the representations and warranties set forth in Section 2.2, it is not necessary in connection with the issuance and sale of the Purchased Shares to register the Purchased Shares under the Securities Act or to qualify or register the Purchased Shares under applicable U.S. state securities laws.
- (l) Events Subsequent to Most Recent Fiscal Period. Since December 31, 2013 until the date hereof and to the Closing Date, there has not been any events that, to the Company's knowledge, will have a Material Adverse Effect.

- (m) <u>Litigation</u>. There are no actions by or against the Company or its Subsidiaries or affecting the business or any of the assets of the Company or its Subsidiaries pending before any governmental authority, or, to the Company's knowledge, threatened to be brought by or before any governmental authority, that would have a Material Adverse Effect.
- (n) <u>Solicitation</u>. Neither the Company nor any person acting on its behalf has offered or sold the Purchased Shares by any form of general solicitation or general advertising or directed selling efforts.
- **Section 2.2** <u>Representations and Warranties of the Purchasers</u>. Each Purchaser hereby represents and warrants, severally and not jointly, to the Company, as of the date hereof and as of the Closing Date, as follows:
- (a) <u>Due Formation</u>. Such Purchaser is duly formed, validly existing and in good standing in the jurisdiction of its organization. Such Purchaser has all requisite power and authority to carry on its business as it is currently being conducted.
- (b) <u>Authority</u>. Such Purchaser has full power and authority to enter into, execute and deliver this Agreement and each agreement, certificate, document and instrument to be executed and delivered by such Purchaser pursuant to this Agreement and to perform its obligations hereunder. The execution and delivery by such Purchaser of this Agreement and the performance by such Purchaser of its obligations hereunder have been duly authorized by all requisite actions on its part.
- (c) <u>Valid Agreement</u>. This Agreement has been duly executed and delivered by such Purchaser and constitutes the legal, valid and binding obligation of such Purchaser, enforceable against it in accordance with its terms, except (i) as limited by applicable bankruptcy, insolvency, reorganization, moratorium, and other laws of general application affecting enforcement of creditors' rights generally, and (ii) as limited by laws relating to the availability of specific performance, injunctive relief, or other equitable remedies.
- (d) Noncontravention. Neither the execution and the delivery of this Agreement, nor the consummation of the transactions contemplated hereby, will (i) violate any provision of the organizational documents of such Purchaser or violate any constitution, statute, regulation, rule, injunction, judgment, order, decree, ruling, charge, or other restriction of any government, governmental entity or court to which such Purchaser is subject, or (ii) conflict with, result in a breach of, constitute a default under, result in the acceleration of or creation of an encumbrance under, or create in any party the right to accelerate, terminate, modify, or cancel, any agreement, contract, lease, license, instrument, or other arrangement to which such Purchaser is a party or by which such Purchaser is bound or to which any of such Purchaser's assets are subject. There is no action,

8

suit or proceeding, pending or threatened against such Purchaser that questions the validity of this Agreement or the right of such Purchaser to enter into this Agreement or to consummate the transactions contemplated hereby.

(e) <u>Consents and Approvals</u>. Neither the execution and delivery by such Purchaser of this Agreement, nor the consummation by such Purchaser of any of the transactions contemplated hereby, nor the performance by such Purchaser of this Agreement in accordance with its terms requires the consent, approval, order or authorization of, or registration with, or the giving notice to, any governmental or public body or authority or any third party, except such as have been or will have been obtained, made or given on or prior to the Closing Date.

#### (f) Status and Investment Intent.

- (i) Experience. Such Purchaser has sufficient knowledge and experience in financial and business matters so as to be capable of evaluating the merits and risks of its investment in the Purchased Shares. Such Purchaser is capable of bearing the economic risks of such investment, including a complete loss of its investment.
- (ii) <u>Purchase Entirely for Own Account</u>. Such Purchaser is acquiring the Purchased Shares that it is purchasing pursuant to this Agreement for investment for its own account for investment purposes only and not with the view to, or with any intention of, resale, distribution or other disposition thereof. Such Purchaser does not have any direct or indirect arrangement, or understanding with any other persons to distribute, or regarding the distribution of the Purchased Shares in violation of the Securities Act or any other applicable state securities law.
- (iii) <u>Solicitation</u>. Such Purchaser was not identified or contacted through the marketing of the Purchase Shares. Such Purchaser did not contact the Company as a result of any general solicitation or directed selling efforts.
- (iv) <u>Restricted Securities</u>. Such Purchaser acknowledges that the Purchased Shares are "restricted securities" that have not been registered under the Securities Act or any applicable state securities law. Such Purchaser further acknowledges that, absent an effective registration under the Securities Act, the Purchased Shares may only be offered, sold or otherwise transferred (x) to the Company, (y) outside the United States in accordance with Rule 904 of Regulation S under the Securities Act or (z) pursuant to an exemption from registration under the Securities Act.
  - (v) Not U.S. Person. Such Purchaser is not a "U.S. person" as defined in Rule 902 of Regulation S.

9

#### **ARTICLE III**

## **COVENANTS**

**Section 3.1** <u>Lock-up</u>. Each of the Purchasers agrees that it or he will not, during the period commencing on the date hereof and ending six months after the Closing Date (the "<u>Lock-Up Period</u>"), (1) offer, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend, or otherwise transfer or dispose of, directly or indirectly, any of the Purchased Shares or (2) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of the Purchased Shares. Each Purchaser further understands that the provisions of this Section 3.1 shall be binding upon the Purchaser's legal representatives, successors and assigns.

**Section 3.2** <u>Distribution Compliance Period</u>. Each of the Purchaser agrees not to resell or transfer any Purchased Shares within the United States or to any U.S. Person, as each of those terms is defined in Regulation S, during the 40 days following the Closing Date.

**Section 3.3** <u>Further Assurances</u>. From the date of this Agreement until the Closing Date, (i) the Parties shall use their reasonable best efforts to fulfill or obtain the fulfillment of the conditions precedent to the consummation of the transactions contemplated hereby, and (ii) the Company shall, and shall cause each of its Subsidiaries to (x) conduct its business and affairs in the ordinary course of business consistent with past practice, (y) not take any action, or omit to take any action, that would reasonably be expected to make any of its representations and warranties in this Agreement untrue at, or as of any time before, the Closing Date.

#### ARTICLE IV

#### INDEMNIFICATION

Section 4.1 <u>Indemnification</u>. The Company (an "<u>Indemnifying Party</u>") shall indemnify and hold each Purchaser and its respective directors, officers

10

agents (collectively, the "Indemnified Party") harmless from and against any losses, claims, damages, liabilities, judgments, fines, obligations, expenses and liabilities of any kind or nature whatsoever, including but not limited to any investigative, legal and other expenses incurred in connection with, and any amounts paid in settlement of, any pending or threatened legal action or proceeding, and any taxes or levies that may be payable by such person by reason of the indemnification of any indemnifiable loss hereunder (collectively, "Losses") resulting from or arising out of: (i) the breach of any representation or warranty of such Indemnifying Party contained in this Agreement or in any schedule or exhibit hereto; or (ii) the violation or nonperformance, partial or total, of any covenant or agreement of such Indemnifying Party contained in this Agreement for reasons other than gross negligence or willful misconduct of such Indemnified Party. In calculating the amount of any Losses of an Indemnified Party hereunder, there shall be subtracted the amount of any insurance proceeds and third-party payments received by the Indemnified Party with respect to such Losses, if any.

## Section 4.2 Third Party Claims.

and

- (a) If any third party shall notify any Indemnified Party in writing with respect to any matter involving a claim by such third party (a "<u>Third Party Claim</u>") which such Indemnified Party believes would give rise to a claim for indemnification against the Indemnifying Party under this <u>Article IV</u>, then the Indemnified Party shall promptly (i) notify the Indemnifying Party thereof in writing within thirty (30) days of receipt of notice of such claim and (ii) transmit to the Indemnifying Party a written notice ("<u>Claim Notice</u>") describing in reasonable detail the nature of the Third Party Claim, a copy of all papers served with respect to such claim (if any), and the basis of the Indemnified Party's request for indemnification under this Agreement.
- (b) Upon receipt of a Claim Notice with respect to a Third Party Claim, the Indemnifying Party shall have the right to assume the defense of any Third Party Claim by, within (30) days of receipt of the Claim Notice, notifying the Indemnified Party in writing that the Indemnifying Party elects to assume the defense of such Third Party Claim, and upon delivery of such notice by the Indemnifying Party, the Indemnifying Party shall have the right to fully control and settle the proceeding, provided, that, any such settlement or compromise shall be permitted hereunder only with the written consent of the Indemnified Party.
- (c) If requested by the Indemnifying Party, the Indemnified Party shall, at the sole cost and expense of the Indemnifying Party, cooperate with the Indemnifying Party and its counsel in contesting any Third Party Claim which the Indemnifying Party elects to contest, including the making of any related counterclaim against the person asserting the Third Party Claim or any cross complaint against any person. The Indemnified Party shall have the right to receive copies of all pleadings, notices and communications with respect to any

11

Third Party Claim, other than any privileged communications between the Indemnifying Party and its counsel, and shall be entitled, at its sole cost and expense, to retain separate co-counsel and participate in, but not control, any defense or settlement of any Third Party Claim assumed by the Indemnifying Party pursuant to Section 4.2(b).

- (d) In the event of a Third Party Claim for which the Indemnifying Party elects not to assume the defense or fails to make such an election within the 30 days of the Claim Notice, the Indemnified Party may, at its option, defend, settle, compromise or pay such action or claim at the expense of the Indemnifying Party; provided, that, any such settlement or compromise shall be permitted hereunder only with the written consent of the Indemnifying Party, which consent shall not be unreasonably withheld or delayed.
- **Section 4.3** Other Claims. In the event any Indemnified Party should have a claim against the Indemnifying Party hereunder which does not involve a Third Party Claim, the Indemnified Party shall promptly transmit to the Indemnifying Party a written notice (the "Indemnity Notice") describing in reasonable detail the nature of the claim, the Indemnified Party's best estimate of the amount of Losses attributable to such claim and the basis of the Indemnified Party's request for indemnification under this Agreement. If the Indemnifying Party does not notify the Indemnified Party within thirty (30) days

from its receipt of the Indemnity Notice that the Indemnifying Party disputes such claim, the Indemnifying Party shall be deemed to have accepted and agreed with such claim.

**Section 4.4** Cap. Notwithstanding the foregoing, the Indemnifying Party shall have no liability (for indemnification or otherwise) with respect to any Losses in excess of the Purchase Price.

#### ARTICLE V

#### **MISCELLANEOUS**

**Section 5.1** <u>Survival of the Representations and Warranties</u>. All representations and warranties made by any Party shall survive for two years and shall terminate and be without further force or effect on the second anniversary of the date hereof, except as to (i) any claims thereunder which have been asserted in writing pursuant to Section 4.1 against the Party making such representations and warranties on or prior to such second anniversary, and (ii) the Company's representations contained in Section 2.1(a), (b), (c), (d) and (e) hereof, each of which shall survive indefinitely.

**Section 5.2** <u>Governing Law; Arbitration.</u> This Agreement shall be governed and interpreted in accordance with the internal laws of the State of New York. Any dispute arising out of or relating to this Agreement, including any question regarding its existence, validity or termination ("<u>Dispute</u>") shall be

12

referred to and finally resolved by arbitration at the Hong Kong International Arbitration Centre in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules then in force. There shall be three arbitrators. Each Party has the right to appoint one arbitrator and the third arbitrator shall be appointed by the Hong Kong International Arbitration Centre. The language to be used in the arbitration proceedings shall be English. Each of the Parties irrevocably waives any immunity to jurisdiction to which it may be entitled or become entitled (including without limitation sovereign immunity, immunity to pre-award attachment, post-award attachment or otherwise) in any arbitration proceedings and/or enforcement proceedings against it arising out of or based on this Agreement or the transactions contemplated hereby.

Section 5.3 <u>Amendment</u>. This Agreement shall not be amended, changed or modified, except by another agreement in writing executed by the Parties hereto.

**Section 5.4** <u>Binding Effect</u>. This Agreement shall inure to the benefit of, and be binding upon, each of the Company and the Purchasers and their respective heirs, successors and permitted assigns and legal representatives.

**Section 5.5** <u>Assignment</u>. Neither this Agreement nor any of the rights, duties or obligations hereunder may be assigned by the Company or the Purchasers without the express written consent of the other Party, except that the Purchasers may assign all or any part of its rights and obligations hereunder to any affiliate of Purchasers without the consent of the Company, provided that no such assignment shall relieve any Purchaser of its obligations hereunder if such assignee does not perform such obligations. Any purported assignment in violation of the foregoing sentence shall be null and void.

**Section 5.6** Notices. All notices, requests, demands, and other communications under this Agreement shall be in writing and shall be deemed to have been duly given on the date of actual delivery if delivered personally to the Party to whom notice is to be given, on the date sent if sent by telecopier, tested telex or prepaid telegram, on the next business day following delivery to Federal Express properly addressed or on the day of attempted delivery by the U.S. Postal Service if mailed by registered or certified mail, return receipt requested, postage paid, and properly addressed as follows:

If to the Purchasers, at: The addresses set forth in Schedule I hereto.

If to the Company, at: Tuniu Corporation

Tuniu Building, No. 699-32 Xuanwudadao, Xuanwu District

13

Nanjing, Jiangsu Province 210042 People's Republic of China Attn: Chief Financial Officer

Any Party may change its address for purposes of this <u>Section 5.6</u> by giving the other Parties hereto written notice of the new address in the manner set forth above.

**Section 5.7** Entire Agreement. This Agreement constitutes the entire understanding and agreement between the Parties with respect to the matters covered hereby, and all prior agreements and understandings, oral or in writing, if any, between the Parties with respect to the matters covered hereby are merged and superseded by this Agreement. In particular, the Subscription Agreement by and between the Company and Ctrip Investment Holding Ltd entered into on December 10, 2014 is hereby terminated and superseded by this Agreement.

**Section 5.8** Severability. If any provisions of this Agreement shall be adjudicated to be illegal, invalid or unenforceable in any action or proceeding whether in its entirety or in any portion, then such provision shall be deemed amended, if possible, or deleted, as the case may be, from the Agreement in order to render the remainder of the Agreement and any provision thereof both valid and enforceable, and all other provisions hereof shall be given effect separately therefrom and shall not be affected thereby.

**Section 5.9** <u>Fees and Expenses</u>. Except as otherwise provided in this Agreement, each of the Company and the Purchasers will bear their respective expenses incurred in connection with the negotiation, preparation and execution of this Agreement and the transactions contemplated hereby, including fees and expenses of attorneys, accountants, consultants and financial advisors..

**Section 5.10** Confidentiality. Each Party shall keep in confidence, and shall not use (except for the purposes of the transactions contemplated hereby) or disclose, any non-public information disclosed to it or its affiliates, representatives or agents in connection with this Agreement or the transactions contemplated hereby. Each Party shall ensure that its affiliates, representatives and agents keep in confidence, and do not use (except for the purposes of the transactions contemplated hereby) or disclose, any such non-public information.

**Section 5.11** Specific Performance. The Parties agree that irreparable damage would occur in the event any provision of this Agreement were not performed in accordance with the terms hereof and that the Parties shall be entitled to specific performance of the terms hereof, in addition to any other remedy at law or equity.

Section 5.12 Termination. In the event that the Closing shall not have occurred by January 15, 2015, this Agreement shall be terminated unless the

14

Parties mutually agree to renegotiate; except for the provisions of Sections 5.10, which shall survive any termination under this Section 5.12.

**Section 5.13** <u>Purchasers' Several Obligations</u>. For the avoidance of doubt, each of the Purchasers' obligations under this Agreement shall be severally and not jointly.

**Section 5.14** <u>Headings</u>. The headings of the various articles and sections of this Agreement are inserted merely for the purpose of convenience and do not expressly or by implication limit, define or extend the specific terms of the section so designated.

**Section 5.15** Execution in Counterparts. For the convenience of the Parties and to facilitate execution, this Agreement may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which together shall constitute but one and the same instrument.

## [SIGNATURE PAGE FOLLOWS]

15

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed as of the day and year first above written.

#### **TUNIU CORPORATION**

By: /s/ Dunde Yu
Name: Dunde Yu
Title: CEO

[Signature Page to Subscription Agreement]

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed as of the day and year first above written.

#### **PURCHASER**

JD.COM E-COMMERCE (INVESTMENT) HONG KONG CORPORATION LIMITED

By: /s/ Richard Qiangdong Liu Name: Richard Qiangdong Liu

Title: Director

[Signature Page to Subscription Agreement]

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed as of the day and year first above written.

# **PURCHASER**

UNICORN RICHES LIMITED

By: /s/ Shunlong Wang
Name: Shunlong Wang

Title: Director

[Signature Page to Subscription Agreement]

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed as of the day and year first above written.

# **PURCHASER**

## CTRIP INVESTMENT HOLDING LTD

By: /s/ Jianzhang Liang Name: Jianzhang Liang

Title:

[Signature Page to Subscription Agreement]

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed as of the day and year first above written.

## **PURCHASER**

# DRAGON RABBIT CAPITAL LIMITED

By: /s/ Dunde Yu
Name: Dunde Yu
Title: Director

[Signature Page to Subscription Agreement]

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed as of the day and year first above written.

# **PURCHASER**

## VERNE CAPITAL LIMITED

By: <u>/s/ Haifeng Yan</u> Name: Haifeng Yan

Title:

[Signature Page to Subscription Agreement]

# **SCHEDULE I**

# **PURCHASERS**

Purchasers	Investment Amount	Ordinary Shares to be Purchased	Notice Address
JD.com E-Commerce (Investment) Hong Kong	US\$50 million	12,436,780 Class A ordinary	10th Floor, Building A, North Star Century
Corporation Limited		shares	Center
			No. 8 Beichen West Street
			Chaoyang District
			Beijing 100101, China
			Attn: Chief Financial Officer

Unicorn Riches Limited, a Cayman Islands company	US\$50 million	12,436,780 Class A ordinary shares	c/o Maples Corporate Services, Limted PO Box 309 Ugland House, Grand Cayman KY1-1104, Cayman Islands
Ctrip Investment Holding Ltd, a Cayman Islands company	US\$15 million	3,731,034 Class A ordinary shares	99 Fu Quan Road Shanghai 200335 People's Republic of China Attn: Wenjie (Jenny) Wu
Dragon Rabbit Capital Limited, a British Virgin Islands company	US\$16.5 million	4,104,137 Class A ordinary shares	c/o Mr. Dunde Yu Tuniu Building, No.699-32, Xuanwudadao, Xuanwu District, Nanjing, Jiangsu Province 210042 China
Verne Capital Limited, a British Virgin Islands company	US\$16.5 million	4,104,137 Class A ordinary shares	c/o Mr. Haifeng Yan Tuniu Building, No.699-32, Xuanwudadao, Xuanwu District, Nanjing, Jiangsu Province 210042 China

# **Schedule II**

# Authorized share capital as of the date of the Agreement

 Class A Ordinary Shares
 780,000,000

 Class B Ordinary Shares
 120,000,000

 Ordinary Shares (Undesignated)
 100,000,000

 Total
 1,000,000,000

# Issued and outstanding as of the date of the Agreement

 Class A Ordinary Shares
 48,946,439

 Class B Ordinary Shares
 106,313,146

 Total
 155,259,585



December 31, 2014

JD.com E-Commerce (Investment) Hong Kong Corporation Limited 10th Floor, Building A, North Star Century Center No. 8 Beichen West Street. Chaovang District Beijing 100101, China

Attn: Chief Financial Officer

Unicorn Riches Limited c/o Hony Capital Limited Suite 2701, One Exchange Square Central, Hong Kong

To whom it may concern:

Reference is hereby made to the Subscription Agreement (the "Agreement") dated as of December 15, 2014, by and among Tuniu Corporation, a company incorporated in the Cayman Islands (the "Company"), JD.com E-Commerce (Investment) Hong Kong Corporation Limited, Unicorn Riches Limited and other parties as set forth therein.

The Company hereby agrees that, subject to and upon the consummation of the share purchases by each of JD.com E-Commerce (Investment) Hong Kong Corporation Limited and Unicorn Riches Limited as contemplated under the Agreement, each of JD.com E-Commerce (Investment) Hong Kong Corporation Limited and Unicorn Riches Limited shall have the right to designate one (1) non-voting observer (together, the "Observers") to the Board of Directors of the Company (the "Board") who shall have the right to attend and observe (but not vote) at meetings of the Board, for so long as each of JD.com E-Commerce (Investment) Hong Kong Corporation Limited and Unicorn Riches Limited, together with their respective affiliates, holds more than 50% of the Class A ordinary shares each acquired pursuant to the Agreement. Each Observer shall be entitled to receive notices of all meetings of the Board at the same time as any director on the Board receives such notices, and all documents and information provided to any director on the Board at the same time as such director receives such documents and information, provided that the Observers may be excluded from access to any material or meeting or portion thereof if the Board believes in good faith that such exclusion is reasonably necessary to preserve the attorney-client privilege, to protect highly confidential proprietary information, or for other similar reasons. The Observers shall be subject to the approval of the Company, which approval shall not be unreasonably withheld. Each of the Observers will agree, upon his or her appointment as such, to hold in confidence and trust and not use or disclose (except on a confidential basis to each of JD.com E-Commerce (Investment) Hong Kong Corporation Limited and Unicorn Riches Limited, its affiliates and its affiliates' authorized representatives on a need-to-know basis) any confidential information provided to or learned by him or her in connection with his or her rights as Observer and each Observer shall execute and deliver, if requested by the Company, a confidentiality agreement in a standard form reasonably specified by the Company.

This letter agreement shall be governed by and construed in accordance with the internal laws of the State of New York. Except for otherwise agreed by the parties, any disputes in relation to this letter agreement should be resolved through arbitration at the Hong Kong International Arbitration Centre in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules then in force.

[Signature pages to follow]

Sincerely yours,

# **TUNIU CORPORATION**

Bv: /s/ Dunde Yu Name: Dunde Yu Title: CEO

ACKNOWLEDGED AND AGREED as of the day first written above by:

JD.COM E-COMMERCE (INVESTMENT) HONG KONG CORPORATION LIMITED

/s/ Richard Qiangdong Liu Bv: Name: Richard Qiangdong Liu

Title Director

# ACKNOWLEDGED AND AGREED as of the day first written above by:

# UNICORN RICHES LIMITED

By: /s/ Shunlong Wang

Name: Shunlong Wang

Title: Director